

Upper Valley  
Business and Education  
Partnership

Connecting Learning  
in the Community



ANNUAL REPORT

**Full Partner Schools**

- Bernice A. Ray School – Hanover, NH
- Bluff Elementary School – Claremont, NH<sup>+</sup>
- Claremont Middle School – Claremont, NH<sup>+</sup>
- Disnard Elementary School – Claremont, NH<sup>+</sup>
- Frances C. Richmond School – Hanover, NH/ Norwich, VT
- Hanover High School – Hanover, NH/Norwich, VT
- Hanover Street School – Lebanon, NH
- Hartford Area Career and Technology Center – White River Junction, VT
- Hartland Elementary School – Hartland, VT
- Lebanon High School – Lebanon, NH
- Lebanon Junior High School – Lebanon, NH
- Lyme School – Lyme, NH
- Maple Avenue Elementary School – Claremont, NH<sup>+</sup>
- Marion Cross School – Norwich, VT
- Rivendell Academy – Fairlee, Vershire, West Fairlee, VT/Orford, NH
- Seminary Hill School – West Lebanon, NH
- Tunbridge Central School – Tunbridge, VT
- Westshire Elementary School – Vershire/West Fairlee, VT

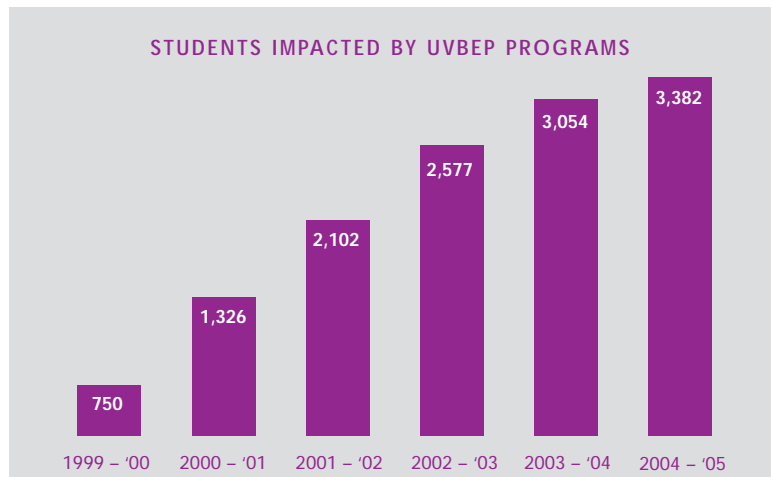
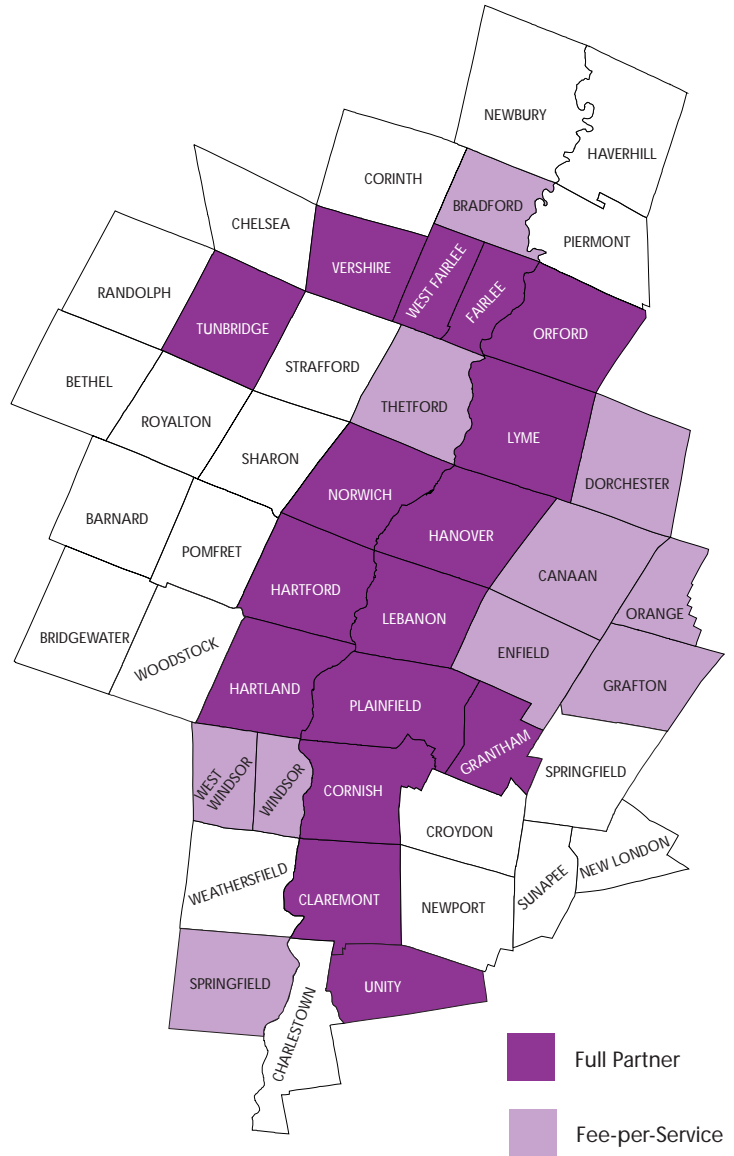
**Fee-per-Service Partner Schools**

- Hartford High School – White River Junction, VT\*
- Indian River School – West Canaan, NH
- River Valley Technical Center – Springfield, VT
- River Bend Career and Technical Center – Bradford, VT
- Summer Enrichment at Dartmouth – Hanover, NH
- Thetford Academy – Thetford, VT\*
- Windsor Junior Senior High School – Windsor, VT

<sup>+</sup>Participation is funded in part by Claremont 21C.

<sup>\*</sup>Participation is funded in part by the Upper Valley Workforce Investment Board.

Through partnership with schools listed to the left, UVBEP serves students from towns as shown on this map.





Kathi Terami

#### Executive Director

Kathi Terami is a graduate of the University of Wisconsin-Milwaukee with a bachelor's degree in Business Administration. Her experience with school-community connecting activities started as a high school student through her participation in school-based mentoring and work-based learning programs. Kathi has worked in both the business and nonprofit sectors. In 1997, she began connecting schools with community resources as a Program Coordinator with a federally funded School-to-Work partnership of three New Hampshire communities. In 1999, she helped found UVBEP as an independent nonprofit organization to sustain the federal initiative regionally in both New Hampshire and Vermont. Kathi is involved with every aspect of operations and program facilitation.



Amy Tietjen Smith

#### Program Director

Amy Tietjen Smith earned her undergraduate degree at Cornell University and holds a master's degree in education from Elmira College and certification as a Career Development Facilitator. Her past experience includes seven years managing federal, state and foundation grant projects and budgets for the Cornell Youth and Work Program and three years in volunteer management and program delivery for the Seven Lakes Girl Scout Council. Amy has worked with UVBEP since September 2000, coordinating programs, developing and managing the UVBEP website, writing grants and devising systems for information management.



Lorin Amidon

#### Program Manager

Lorin Amidon holds a bachelor's degree in Geological Sciences from the University of Washington and a master's degree in Geology from the University of Montana. She has held a variety of education-related positions at grade levels ranging from preschool through college. Industry and business experiences include geologic mapping for a silver mine in Alaska and remote sensing and digital mapping for local businesses. As a UVBEP Program Manager, Lorin facilitates programs such as Everybody Wins!, Learn to Earn, Job Shadow Day and the Summer Externship Program.



William Stork

#### Undergraduate Student Intern

William Stork trekked out here to the Upper Valley from his native Iowa as the autumn leaves began to turn in 2003 and has since etched himself a temporary home in the granite of New Hampshire. He enjoyed his freshman and sophomore years at Dartmouth College and three terms as an intern at UVBEP. Will helps out where he is able: organizing and observing program events, gathering and preparing program evaluation data and contributing articles to the website and Annual Report.

### 2004-2005 UVBEP Board of Directors

#### Officers

##### Business Co-chair

Jim O'Gorman, VP, Human Resources  
*Tele Atlas North America, Inc.*

##### Education Co-chair

Noelle Vitt, Superintendent  
*Rivendell Interstate School District*

##### Secretary/Treasurer

Rosemary Fifield, Education Director  
*Co-op Food Stores*

#### Directors

Chandlee Bryan  
Director of Career Services  
*Thayer School of Engineering*

Barbara J. Couch, VP, Human Resources  
*Hypertherm, Inc.*

Shirley Ferguson  
Assistant Superintendent  
*Lebanon School District*

Priscilla Geoghegan, Teacher  
*Lyme School*

Raymond P. Kulig, Manager of Distance Learning,  
*DHMC Videoconference Services*

Jim O'Gorman, VP, Human Resources  
*Tele Atlas North America, Inc.*

Trudee Rice, Assistant Principal & Teacher,  
*Claremont School District*

Noelle Vitt, Superintendent  
*Rivendell Interstate School District*

**SYSTEMS  
THINKING  
PROJECT**  
SUMMER 2004 –  
FALL 2004

What happens when one of the world's "top management gurus" (according to the *Financial Times*) turns his attention to the organization of schools? Residents of the Upper Valley had the opportunity to find out when Peter Senge visited in the fall of 2004.

The Upper Valley Teacher Institute and the Upper Valley Business and Education Partnership co-hosted *An Afternoon with Peter Senge*, which was the culminating event in a months-long Systems Thinking Project. Two book groups, which brought together over 30 educators, business leaders and representatives of community organizations, met in summer and fall to discuss Senge's books. On the afternoon of November 3, these book groups, along with the current class of UVTI interns, participated in a workshop with Dr. Senge. The workshop was followed by a public lecture at the Lebanon Opera House, which drew over 600 people.

Systems thinking, according to Peter Senge, is "a conceptual framework, a body of knowledge and tools" that make patterns clearer and that help individuals and organizations change and grow. Systems thinking can be applied to multinational corporations, and it can be used in kindergarten classrooms.

**An Afternoon with Peter Senge**

Wednesday, November 3, 2004  
4:30 pm - 6:00 pm  
at the  
Lebanon Opera House

Tickets \$10; available through the  
Opera House box office, 603-448-0400

In 1999, the *Journal of Business Strategy* named Peter Senge a "Strategist of the Century" — one of 24 men and women who have "had the greatest impact on the way we conduct business today."

Senge's *The Fifth Discipline* is "one of the seminal management books of the past 75 years" — *Harvard Business Review*

Senge's award-winning School *The Learner* applies the principles of systems thinking and organizational learning to the school setting.

Presented by

Upper Valley Business and Education Partnership and UVTI

Supported by  
Gold Sponsor  
DARTMOUTH-HITCHECOCK MEDICAL CENTER

Silver Sponsors  
Hypertherm, Inc. Maconna Savings Bank  
Dartmouth College: Office of Human Resources The Norwich Bookstore

All ticket proceeds will benefit UVTI and UVBEP. Our thanks to Dr. Senge for his support of these programs.

**EDUCATOR  
EXTERNSHIP  
PROGRAM**  
SUMMER 2004

## "Why do I have to learn this?"

Since 1996, more than 110 Externships have given educators a chance to explore the Upper Valley for the answer. Externships provide an opportunity for collaboration between schools and employers. As Externs, educators spend one or more weeks working at local organizations. Participants gain valuable experience and resources that add relevance to the classroom while providing employers with skilled project assistance.

2004 Summer Externship Participants: After working at these organizations, the following teachers developed curriculum enhancements impacting 770 students during the 2004-2005 school year.

Extern	School	Workplace Host
Marguerite Ames	Marion Cross School	Synergy Innovations, Inc.
Jim DeLallo	Lebanon Junior High School	Hillcrest Home
Lisa DeValk	Claremont Middle School	Dartmouth-Hitchcock Medical Center
Gary Engler	Thetford Academy	Vermont Institute of Natural Science
Barbara Griffin	Westshire Elementary School	Hypertherm, Inc.
Stephanie Loeffler	Tunbridge Central School	League of NH Craftsmen
Phillip Metayer	Hanover Street School	Autism Society of Vermont
Oksana Nikolajchuk	Claremont Middle School	Law Office of Charles L. Powell, PLLC
Lyn Ujlaky	Ray School	Co-op Food Stores
Toni Williams	Hartland Elementary School	Co-op Food Stores

**LEADERSHIP TEACHER (LT) PILOT**  
OCTOBER 2004 – MAY 2005



UVBEP is pleased to partner with Leadership Teacher® to facilitate this new program for our Partner Schools. LT uses on-site program days and cutting edge technologies to go beyond the traditional four walls of the classroom and creatively connect in-school learning to the workplace. Participants can earn six graduate credits from Plymouth State University while they explore local workplaces for innovative teaching resources.

*" I am energized to try new things in my classroom and school."*  
2004-2005 LT Participant



2004-2005 Upper Valley Leadership Teacher Pilot: 12 educators from 7 schools experienced these fascinating session days and then directly impacted 996 students with new teaching resources:

Month	Session Day Theme	Host/Guest Speaker(s)
October	Overnight Retreat	Barbara C. Harris Center/Smithsonian
November	English/Communication	Hypertherm, Inc.
December	Science/Biotechnology	US Army CRREL/Stryker Biotech
January	Technology/Innovation	DHMC/Synergy Innovations, Inc., Simbex, LLC
February	Social Studies	Tele Atlas North America, Inc.
March	The Arts	The Hopkins Center for the Arts
April	Math/Engineering	Mascoma Savings Bank/Timken Aerospace
May	Nonprofits/Reflection/Graduation	VINS/AVA, Haven, Lebanon Opera House, Northern Stage, Opera North, The SCA

**EDUCATOR IN THE WORKPLACE (EITW)**

OCTOBER 6, 2004

Each fall, educators have the opportunity to explore Upper Valley workplaces to find resources for teaching. During EITW site visits, participants can:

- observe how their content areas are applied in local organizations;
- learn more about what skills are required in today's workplaces; and
- gather information on career opportunities for tomorrow's workforce.

After the site visits, educators and employers gather for discussion and exchange ideas on how to relate the experience to the classroom.

2004 EITW: 13 Workplaces hosted 18 teachers from 12 schools. Teachers planned to connect their experiences to the classroom by:

- creating a real mapping project
- bringing and sharing software
- putting history into perspective
- demonstrating the real-life math and science of making medical tools
- creating integrated art/history/English unit on Mesopotamia
- taking kids on a fieldtrip to the workplace
- showing a video on the jobs that go into newspaper production
- having business contacts visit school

**Participant Evaluation Summary**

- 100% of respondents would recommend EITW to their colleagues.
- 92% of respondents would participate again next year. (8% unsure)
- 92% found the post-session useful. (8% neutral, 0% no)
- 77% have ample ideas for connecting the experience to the classroom. (15% neutral, 8% no)

**JUNIOR ACHIEVEMENT (JA)**  
SPRING 2005

"The program has an excellent structure. The lessons are standard yet the volunteer has flexibility to make adjustments based on the skill level of the class. The students are thrilled to have a guest in the classroom, and the volunteers benefit just as much as the students. I intend to participate again next year." —JA Volunteer

In partnership with Junior Achievement of NH, Hypertherm, Inc., the Tuck School of Business and other local organizations, UVBEP trained 50 volunteers to lead JA for 706 students in 40 classrooms at 11 schools. In addition, through a federally funded grant from JANH, seven Rivendell Academy students and three volunteer consultants from Hypertherm piloted the first JA Company Program in the Upper Valley. In one semester, these ambitious high school students designed, launched, managed and liquidated a real business. Not only did they make a profit, but they also went on to receive the \$1,200 top prize at a statewide JA Company competition!



Volunteers use games, stories and their own personal experiences to teach economics and the role of business in the students' lives as they relate to these topics:

- Kindergarten: Ourselves
- First Grade: Our Family
- Second Grade: Our Community
- Third Grade: Our City
- Fourth Grade: Our Region
- Fifth Grade: Our Nation
- Sixth Grade: Global Marketplace
- Seventh Grade: Personal Economics
- High School: JA Company Program

**EVERYBODY WINS! (EW!)**  
SEPTEMBER 2004  
– MAY 2005

"He loved Wednesdays and had a great connection with his mentor and asked many questions about reading, learning and going to college." —Teacher



Through a continued partnership with Everybody Wins! VT, UVBEP successfully paired 110 adult volunteers with students in six elementary schools. For one hour each week, the pairs read from good books and shared conversations during lunch. This program provides children with positive role models and fosters a love of reading for their future. With each participating school, UVBEP also co-hosted community literacy events. Guest storytellers and reading experts entertained and educated over 200 students, parents, mentors, teachers and other community members.



Participating UVBEP Partner Schools:

Bluff Elementary School	Claremont, NH
Disnard Elementary School	Claremont, NH
Hartland Elementary School	Hartland, VT
Seminary Hill School	West Lebanon, NH
Tunbridge Central School	Tunbridge, VT
Westshire Elementary School	West Fairlee, VT

## REGIONAL CAREER CARNIVAL

OCTOBER 19, 2004



With the help of countless volunteers, UVBEP organized the third annual Regional Career Carnival on October 19, 2004. The Carnival is a unique opportunity for students to learn about a variety of career fields and explore job opportunities in NH and VT. Nearly 600 juniors from Hanover HS, Hartford Area CTC, Hartford HS, Lebanon HS, River Bend CTC, Rivendell Academy and Windsor HS gathered for the event in West Lebanon, NH at the Fireside Inn.

In the Midway, students visited over 30 exhibitors, each representing a different career field. Exhibitors not only shared information about their career paths, but also identified the educational requirements for a wide variety of professions. UVBEP and exhibitors lead fun activities designed to engage students in meaningful conversations.

In addition, for students from UVBEP Partner Schools, a portion of the event included attending a Carousel workshop of their choice. These Carousels gave students a firsthand look into life-planning topics such as personal finance, leadership and employee rights and responsibilities.

## LEARN TO EARN (L2E)

SPRING 2005



Learn to Earn encourages teens to understand how math, science and technology courses relate to future career choices by showing how these school subjects are used on the job. The core component of L2E is dynamic in-school presentations by teams of technicians, engineers and other professionals from the local business community. In addition, an interactive website, provided by Linking Learning to Life, enables schools and businesses to connect, schedule presentations, post employment opportunities and develop follow-up activities. This education initiative helps to identify pathways to manufacturing, high-tech and healthcare careers.

In Spring 2005, four trained L2E teams presented to over 400 freshmen:

Lebanon High School	Tele Atlas North America, Inc.
Rivendell Academy	Stephens Precision, Inc.
Thetford Academy	Lynne Walker Design Studio/XeniumGroup, Inc.
Windsor High School	GeoDesign, Inc.

## JOB SHADOW DAY (JSD)

April 13, 2005

JSD student reflections when asked what surprised them most about the workplace:

- How many things work together to run an airport.
- The whole place was run by computers.
- Many things have to be taken into account as far as safety.
- How much work goes into a film.
- How much math you have to do in your head.
- Everyone (on staff) fills in for (each other).
- Judges don't, and can't, say much.

On Wednesday, April 13, nearly 700 eighth grade students from seven schools shadowed workers in the community. UVBEP coordinates Job Shadow Day for: Claremont Middle School, Frances C. Richmond School, Indian River School, Lebanon Junior High School, Lyme School, Rivendell Academy and Tunbridge Central School.

Job shadowing enables youth to observe workplace hosts as they go through a normal day on the job, providing an opportunity to see how skills taught in the classroom are applied beyond school walls. Students can also gain insight on careers they might pursue in the future.

Over 160 Upper Valley employers supported this program by welcoming students into their workplaces. Hosts plan hands-on activities, facility tours and demonstrations to show students what it takes to be successful in their career field. UVBEP provides supporting information, such as job shadowing guidelines, suggested activities and evaluation forms.



PARTICIPATING ORGANIZATIONS

- A. B. Gile, Inc.
- Advest
- AIRS
- Alice Peck Day Memorial Hospital
- American Express Financial Advisors
- Ames, Jr. Thomas
- Anichini, Inc.
- Animal Clinic of Enfield
- APC Paper Co.
- Autism Society of Vermont
- AVA Gallery and Art Center
- Banwell Architects
- Barker Steele Company, Inc.
- Bee Hive Family Hair Salon
- Bernice A. Ray School
- Berry, Dunn, McNeil and Parker
- Best Buy
- Blodgett's Sash & Door, Inc.
- Blue Mountain Guitar Center
- BOAST
- Bonnie CLAC
- Bridgman's Furniture
- Britton Lumber Company
- Brownie's Auto Parts
- Cabinet en-Counter
- Café Cubana
- Canaan Police Department
- Cantella and Co., Inc.
- CCBA
- Cedar Mountain Farm/Cobb Hill Cheese
- Center for Woodlands Education
- Centricut, Inc.
- Century 21 Energy Shield Realty
- Chapin Photography
- Children's Center of the Upper Valley
- Citizens Bank Hanover
- Citizens Bank Lebanon
- Citizens Bank New Hampshire
- Claremont Adult Learning Center
- Claremont Animal Hospital
- Claremont Chamber of Commerce
- Claremont Pet and Aquarium
- Claremont Police Department
- Claremont Savings Bank
- Classy Cuts and Tans
- Clear Channel Communications
- Coldwell Banker Redpath & Co.
- Colonial Barbershop
- Competitive Computers
- Complete Canine
- Computac, Inc.
- Concepts NREC
- Connecticut Valley Childcare
- Connecticut Valley Electric Corp.
- Co-op Food Stores
- COVER Home Repair
- Creare
- Crown Point Cabinetry
- Dana Robes Woodcraftsmen
- Dancers' Corner
- Daniels Construction
- Disnard Elementary School
- Dartmouth College
- Biology Department
- Childcare Center
- Dining
- Drama Dept. Scene Shop
- Facilities Planning
- Hanover Inn
- Hood Museum of Art
- Hopkins Center
- Kresge Library
- Morton Farm
- Murdough Greenhouse
- Physical Education
- Real Estate
- Sports Medicine
- Thayer School of Engineering
- Tuck School of Business
- WISP
- Dartmouth Printing Company
- Dartmouth-Hitchcock Medical Center
- Daschbach, Cooper, Hotchkiss & Csatari
- Defiance Electric
- DHMC Media Services
- DHMC Videoconference Services
- Domus, Inc.
- Doolittle's PrintServe
- Dowd's Country Inn
- Drs. Klampert and Schramm
- Eagle Times
- Eastern Bridge, LLC
- Edward Jones
- Enfield Fire Department
- Enfield Hairport
- Enfield Police Department
- Enfield Shaker Museum
- Everybody Wins! VT
- Fancy Felix
- Fat Hat Clothing Co.
- Fluent, Inc.
- Footsteps Computer Service
- ForenSec, Ltd.
- ForwardFace!, LLC
- FW Webb
- Gentle Family Dental Care
- GeoDesign
- Gerrish Honda
- Global Timber Products
- Gobin Disposal Systems
- Granite State Electric
- Greater Lebanon Chamber of Commerce
- Growth Curve Associates
- Hannaford Brothers Co.
- Hannah House
- Hanover Area Chamber of Commerce
- Hanover Fire Department
- Hanover High School
- Hanover Improvement Society
- Hanover Police Department
- Hanover Veterinary Clinic
- Hanover, Town of
- Hartford Area Chamber of Commerce
- Heidi's Bridal Boutique
- Hilde's Salon Vienna
- Hillcrest Home
- H-O Photographers
- Home Run Connection
- Hypertherm, Inc.
- Jenkins School of Dance
- JoAnn's Fabric
- Johnson & Dix
- Journal Opinion
- Kendal at Hanover
- King Arthur Flour
- Lake Morey Resort
- Lambert Auto Sales
- Latva Machine, Inc.
- LaValley's Building Supply – Lebanon
- Law Office of Charles L. Powell, PLLC
- League of NH Craftsmen
- Lebanon District Court
- Lebanon Fire Department
- Lebanon Housing Authority
- Lebanon Municipal Airport
- Lebanon Opera House
- Lebanon Pet and Aquarium
- Lebanon Police Department
- Lebanon Public Library
- Lebanon, City of
- Ledyard National Bank
- Listen, Inc.
- Lou's Restaurant
- LOVEJOY Tool Co., Inc.
- Lyme Veterinary Hospital
- Lynne Walker Design Studio
- Maponics



Marion Cross School  
 Marro Home Center  
 Marsh-Billings-Rockefeller  
 National Historical Park  
 Mascoma Dental Associates  
 Mascoma Savings Bank  
 Mason Racing  
 Maynard Auto Supply  
 Mikros Manufacturing  
 Mini Corps Kids  
 Montessori Discovery School  
 Montshire Museum of Science  
 Morgan Stanley  
 Moulton Construction  
 Mt. Ascutney Hospital and  
 Health Center  
 Mt. Ascutney Nursing Home  
 Nassau Broadcasting –  
 Claremont  
 Nassau Broadcasting –  
 West Lebanon  
 New England Culinary Institute  
 New England Industries  
 New England School of  
 Hair Design  
 NH Army National Guard  
 NH Auto Dealers Educational  
 Foundation  
 NH Community Technical  
 College – Claremont  
 NH Dept. Agriculture, Markets  
 and Food  
 NH Dept. Health and Human  
 Services  
 NH Employment Security –  
 Claremont  
 NH Employment Security –  
 Lebanon

North Country Smokehouse  
 Northeast Corner Farm  
 Northern Stage  
 Norwich Police Department  
 Office of Robert A. White  
 Oldenburg Group, Inc.  
 Omer & Bob's  
 Opengate Farm  
 Opera North  
 Opus Office Products  
 Orange County Court  
 Pathways Consulting  
 Pike Industries  
 Pleasant Pre-School  
 Precision Products  
 Residence Inn by Marriott  
 Retail Control Systems  
 River Road Veterinary Clinic  
 River Valley Club  
 River Valley Veterinary Hospital  
 Riverbend Veterinary Clinic  
 Rockingham Electric Supply  
 Sabil & Sons  
 Sacred Heart Public School  
 School Street School  
 Sew Nice Collection by Elaine  
 Shaker Valley Auto  
 Shepard Interior Selections  
 Simbex, LLC  
 Simon Pearce  
 Spectra, Inc.  
 Split Ends Salon  
 Staples Veterinary Clinic  
 Stateline Sports  
 Stave Puzzles  
 Stebbins Bradley Harvey Miller  
 & Brooks  
 Stephens Precision, Inc.

Stryker Biotech  
 Sugar River Valley Regional  
 Technical Center  
 Sullivan County Correctional  
 Facility  
 Sunworx  
 Synergy Innovations, Inc.  
 Systems Plus Computers, Inc.  
 Tasco Security  
 Taste of Africa  
 Technical Needs North  
 Tecnica USA  
 Tektonic Sauce  
 Tele Atlas North America, Inc.  
 The Architectural Studio  
 The Difference Machine  
 The Music Shop  
 The Student Conservation  
 Association  
 The Upper Valley Haven  
 Thornton and Smith  
 Architecture  
 Three Tomatoes Trattoria  
 Timken Aerospace  
 Trumbull-Nelson Construction  
 Co., Inc.  
 Tuckaway Timber  
 Tunbridge Central School  
 United Developmental Services  
 Upper Valley Business &  
 Education Partnership  
 Upper Valley Community  
 Credit Union  
 Upper Valley Education  
 Connection/Channel 10  
 Upper Valley Land Trust  
 Upper Valley Lanes and Games  
 Upper Valley Music Center

Upper Valley Region of the NH  
 Charitable Foundation  
 Upper Valley Teacher Institute  
 Upper Valley Veterinary  
 Services  
 US Air Force  
 US Army CRREL  
 US Navy  
 Valley News  
 Valley Regional Hospital  
 ValleyNet, Inc.  
 Vermont Forestry  
 Vision Business Systems  
 Vital Communities  
 VT Institute of Natural Science  
 VT Law School  
 VT Salvage  
 VT Student Assistance  
 Corporation  
 VT Vocational Rehabilitation  
 Wagner Forest Management  
 Wal-Mart – Claremont  
 Wave Reviews  
 Wells Office Machine  
 Wells River Savings  
 Whitman Communications  
 Windsor Fire Department  
 XeniumGroup, Inc.

## BEST EMPLOYERS

(Businesses Enhancing and Supporting Teaching)



## TEACHERS' PET

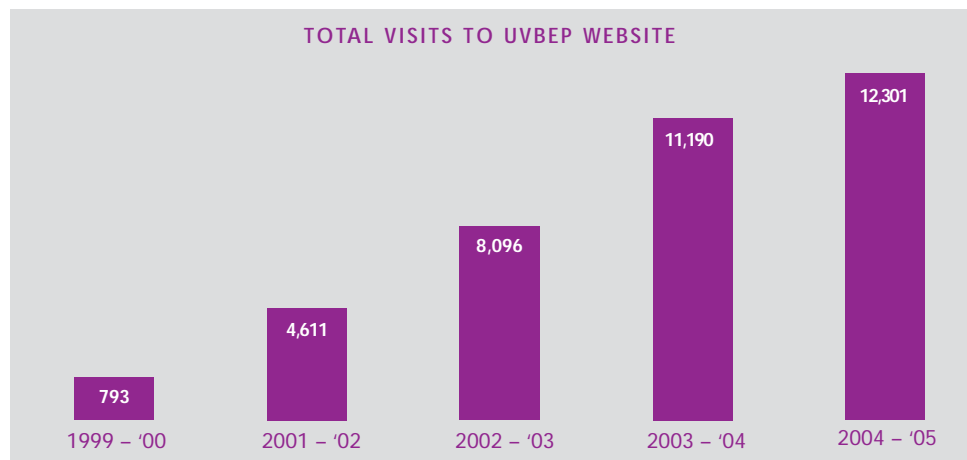
(People Enhancing Teaching)



## CLIC

(Connecting Learning in the Community)

TOTAL VISITS TO UVBEP WEBSITE

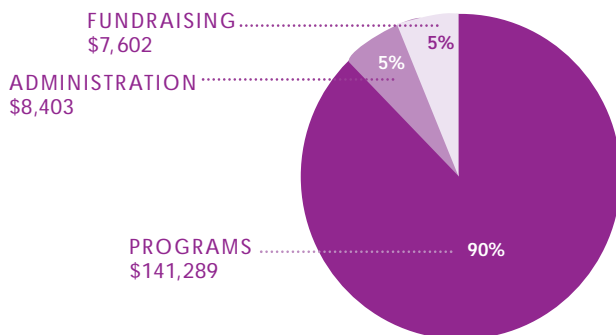


UPPER VALLEY BUSINESS AND EDUCATION PARTNERSHIP  
 STATEMENTS OF FINANCIAL POSITION  
 JUNE 30, 2004 AND 2003

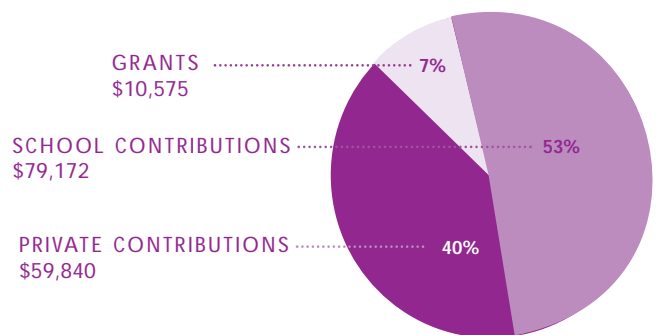
ASSETS	2004	2003
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 24,027	\$ 30,467
Contributions receivable	12,313	6,100
Total Current Assets	36,340	36,567
<b>COMPUTER EQUIPMENT:</b>		
	2,352	2,352
Less: Accumulate depreciation	(999)	(529)
Total Computer Equipment	1,353	1,823
Total Assets	\$ 37,693	\$ 38,390
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 4,277	\$ 2,862
Accrued payroll and payroll taxes	-	2,120
Total Current Liabilities	4,277	4,982
<b>UNRESTRICTED NET ASSETS</b>	<b>33,416</b>	<b>33,408</b>
Total Liabilities and Unrestricted Net Assets	\$ 37,693	\$ 38,390

SOURCES AND USES OF FUNDS  
 July 1, 2004 – June 30, 2005

USES OF FUNDS



SOURCES OF FUNDS



## 2004-2005 FINANCIAL SUPPORT

## CORPORATE SUPPORT

## Sustainers (\$5,000+)




## Contributors (\$1,000-\$4,999)

Anonymous, Hanover, NH  
 Britton Lumber Company, Fairlee, VT  
 Concepts NREC, White River Jct., VT  
 Dartmouth-Hitchcock Medical Center, Lebanon, NH  
 Gallagher, Flynn & Company, LLP, Hanover, NH  
 Junior Achievement of NH, Manchester, NH  
 Mascoma Savings Bank, White River Junction, VT  
 Mikros Manufacturing, Claremont, NH  
 Synergy Innovations, Inc., Lebanon, NH  
 Timken Aerospace, Lebanon, NH

## Friends (\$200-\$999)

Citizens Bank, Claremont, Hanover, Lebanon & West Lebanon, NH  
 Claremont Savings Bank, Claremont, NH  
 Connecticut Precision Castings, Claremont, NH  
 Cook, Little, Rosenblatt & Manson, p.l.l.c., Manchester, NH  
 Dartmouth College Federal Work Study Program, Hanover, NH  
 DHMC Auxiliary, Lebanon, NH  
 Gobin Disposal Systems, Claremont, NH  
 Greater Lebanon Chamber of Commerce, Lebanon, NH  
 Hannaford Brothers Co., Claremont, NH  
 Hanover Area Chamber of Commerce, Hanover, NH  
 Home Run Connection, Thetford, VT  
 Hopkins Center, Hanover, NH  
 Howe Motors, Claremont, NH  
 Hubert's of Claremont, Inc., Claremont, NH  
 Kendal at Hanover, Hanover, NH

Lake Morey Resort, Fairlee, VT  
 LaValley's Building Supply, Lebanon, NH  
 LaValley's Claremont Building Supply, Claremont, NH  
 Lebanon Rotary Club, Lebanon, NH  
 Lebanon-Riverside Rotary Club, Lebanon, NH  
 Ledyard National Bank, Lebanon, NH  
 Lyme Timber Company, Lyme, NH  
 North Country Smokehouse, Claremont, NH  
 Nugget Theatre, Hanover, NH  
 Oldenburg Group, Claremont, NH  
 Opus Office Programs, LLC, Enfield, NH  
 Panera Bread, West Lebanon, NH  
 Pike Industries, West Lebanon, NH  
 Simbex, LLC, Lebanon, NH  
 Systems Plus Computers, Inc., Lebanon, NH  
 Thayer School of Engineering, Hanover, NH  
 The Car Store, Norwich, VT  
 Trumbull-Nelson Construction Co., Inc., Hanover, NH  
 Yankee Barn Homes, Inc., Grantham, NH

## COMMUNITY SUPPORT

## Community Contributors

A. B. Gile, Inc., Hanover, NH  
 Bridgman's Furniture, Lebanon, NH  
 Ray and Tina Clark, Lyme, NH  
 Donald and Jennifer Cooke, Lyme, NH  
 Barbara and Richard Couch, Hanover, NH  
 Robert C. Dean, Jr. and Nancy H. Dean, Norwich, VT  
 Chris Deming, Lebanon, NH  
 Fancy Felix, White River Junction, VT  
 Hartford Area Chamber of Commerce, White River Junction, VT  
 Harvey and Christina Hill, Charlestown, NH  
 The Kulig Family, Enfield, NH  
 Lambert Auto Sales, Claremont, NH  
 Warren Loomis, Sharon, VT  
 Lynne Walker Design Studio, Hanover, NH  
 Luminescent Systems, Inc. Lebanon, NH  
 Marro Home Center, Claremont, NH  
 Norwich Bed and Breakfast, Norwich, VT  
 James O'Gorman, Hanover, NH  
 Art Pease, Lebanon, NH  
 Frank S. Perotti, Jr. and Maura Hart, Plainfield, NH  
 The Architectural Studio, Enfield, NH  
 ValleyNet, Norwich, VT  
 Geoffrey and Noelle Vitt, Norwich, VT

## Grantors

Best Buy Children's Foundation  
 Claremont Development Authority  
 Hanover Co-op Community Fund  
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## MISSION

The Upper Valley Business and Education Partnership (UVBEP) is a nonprofit organization dedicated to enhancing teaching and learning by making educational experiences relevant to students and their futures. The Partnership serves as a bridge between the classroom and the world outside the classroom by linking schools with community resources. Our programs integrate academic standards with career development to benefit all stakeholders: students, parents, educators, employers and the community.



## FOR MORE INFORMATION

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